

#### DRIVING VALUE

#### COMPANY PROFILE

January 2023

# MULTI AT A GLANCE

#### **Key facts**



13

Countries in which we are active



500+

employees with 30+ nationalities



€5 bn

Assets under management



80+

Assets under management



40

Years of retail experience



190

Awards



200+

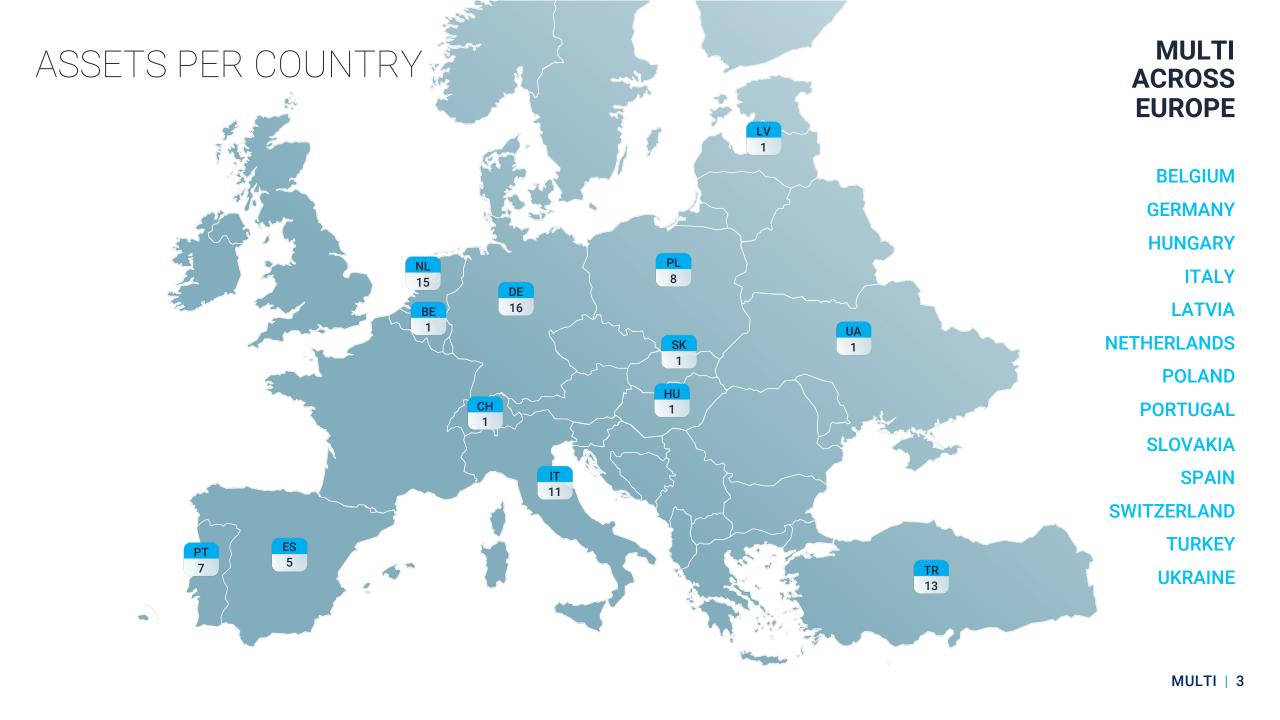
Projects delivered



2.6 m

Sqm GLA under management





# Asset & Property Management

**Asset Analysis** Leasing Shopping Centre Management Facility Management Technical Management Marketing Compliance

Corporate Governance Financial Management Accounting & Reporting Statutory Accounting Legal & Risk Management Sustainability Crisis Management

# Capital Markets & Transaction Services

Valuation Management Performance Benchmarking Market Analysis Commercial Due Diligence Deal Structuring Acquisitions & Disposals Transaction Management

Financial Underwriting Debt Raising



Architecture & Design Asset & Portfolio Strategy Positioning Roadmap **Business Planning** Leasing Strategy



# Redevelopment & Refurbishment

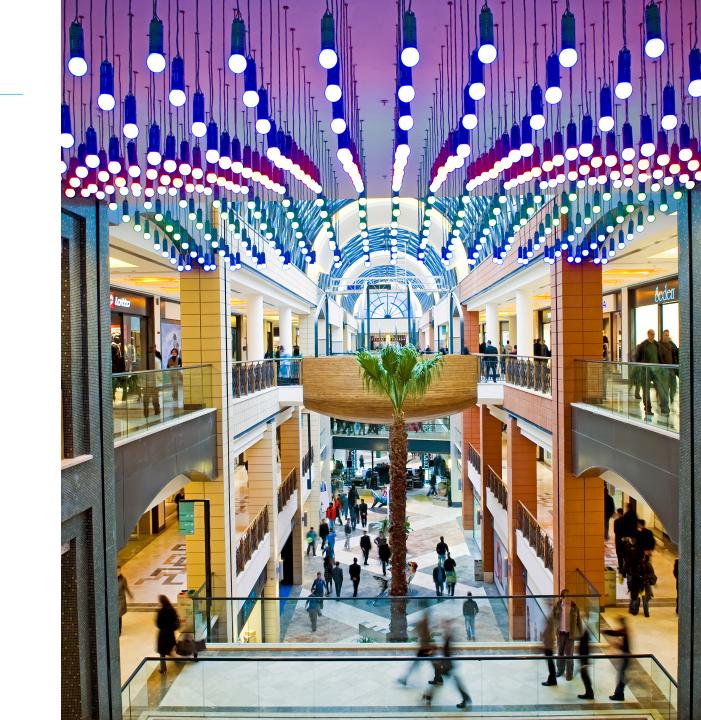
Architecture & Design **Construction Management** Engineering Market & Feasibility Studies Project (Re)Development **Building Commissioning** 

## MULTI PERFORMANCE

# Based on 15 assets acquired from institutional investors in Poland, Italy, Portugal and Spain

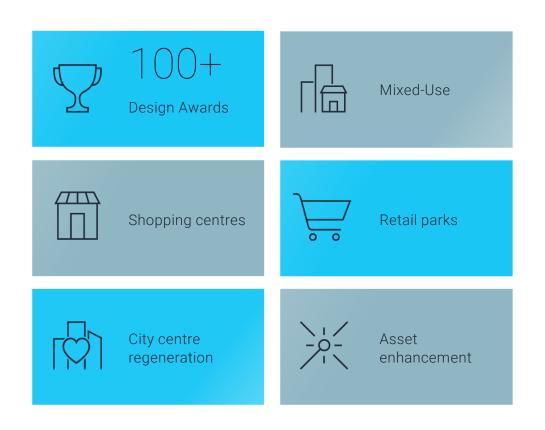
	2021	2022
Gross rental income	+4.6%	+2.5%
OPEX reductions	-17.0%	-7.6%
Net rental income	+7.7%	+5.3%
Occupancy growth	+387bps	+50bps

A proactive and hands on approach, has earned us an impressive track record in driving asset value through multiple asset management initiatives. This example illustrates our performance during the first two years of taking over the management of the assets.



# (RE)DEVELOPMENT & REFURBISHMENT

Multi's in-house studio for master-planning, architecture and development management transforms projects into future-proof mixed-use destinations









# MIXED-USE

#### Blended asset classes create sustainable communities

8 Countries

22 Cities

25 Projects

525,000 Sqm Retail GLA

90,000 Sqm Office GLA

1,169 Residential Units



## OFFICES

Multi developed 31 offices in 19 different cities, including bespoke offices for KPMG and Nike European Headquarters





31 Projects

418,000 sqm GLA



## RESIDENTIAL

Multi developed 20 residential projects creating more than 1,900 units in 5 different countries across Europe





Projects

1,905 Units



### SHARED SUCCESS BUILT ON TRUST

#### Top tenants in our shopping centres

Close partnerships with over 7,250 retailers including stores, restaurants & leisure facilities



92,773 9 **STORES TOTAL GLA COUNTRIES** 

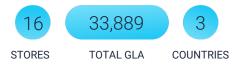
#### LPP

5 28 23,668 **STORES TOTAL GLA COUNTRIES** 



60,586 **STORES** TOTAL GLA COUNTRIES

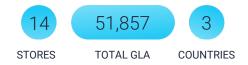
#### **LC Walkiki**



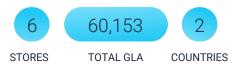
## NEWYORKER



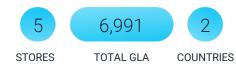




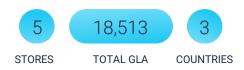








#### **PRIMARK**°



## OMMITED AND TRUSTFUL PARTNERSHIPS



































#### DISCLAIMER

© 2023 - Multi Corporation B.V. All rights reserved

This presentation and its content is the original work of Multi and is therefore protected by copyright. No part of this publication may be reproduced, distributed or transmitted in any form or by any means, including but not limited to photocopying, recording, or other electronic or mechanical means, or altered, adapted, edited, changed or shown without Multi's prior written permission.

Although this presentation and its content have been prepared with due care, all advice, suggestions and financial projections including but not limited to rental income, mall Income, potential cost savings, value opinions, exit strategy, leasing and concept designs, remain best estimates. Multi therefore does not accept any liability whatsoever for the content of this presentation.